

Job Description

Job Title Chief Engineer, Application		OCC Code/Grade 47/31	SF-Code 0503
Job Title Supervisory Position Head of Development & Application		Org.Unit AO-OP-DA-1	Written by
Job Requirements			
Formal Education and Training Bachelor or Master in an engineering discipline or in science	Occupational Experience 7 – 8 years of experience in project management, product management, engineering, production	Additional Knowledge Requirements Very good command of English, MS Office	
Figures			
e.g. Budget, Turnover, costs of projects, PVO Budget: 500.000 – 750.000 Euro		Total number of subordinate employees /	
Major Duties			
<p>1. Technical Expert</p> <p>Acts as technical key contact for customers and sales teams in terms of products, product development or applications. Recommends and initiates necessary development measures for technology and product improvements. Maintains network with other experts inside and outside the company in accordance with the rules of SCHOTT's Code of Conduct. Negotiates customer specifications at eye level. Acts as owner of the specifications for certain products. Prepares technical proposals, presentations, and reports for customers, sales, and management.</p> <p>2. Inquiries/Sales</p> <p>Handles inquiries concerning products and verifies technical feasibility. Clarifies technical questions with contacts in Technical Centers, Supply Chain Management and Purchasing. Proposes solutions and provides cost estimations for quotations. Conducts technical negotiations with customers under consideration of the economic objectives of the respective product. Approves internal and external changes in product specifications and / or production processes, materials, and suppliers. Leads or participates in projects on the basis of customer inquiries or development roadmap. Conducts competition analyses, including benchmarking of products and technologies.</p> <p>3. Supporting Tasks</p> <p>Provides technical information for communication and training purposes and keeps them up to date. Trains sales teams concerning new products, applications and technologies. Coordinates the production of prototypes for customers and trade shows. Supports Quality Department in solving internal and external complaints. Supports global or regional product strategy. Supports sales and marketing teams to develop new business opportunities. Supports the SBF in the definition of the product roadmap; submits suggestions for the annual R&D planning. Supports technical aspects of IP topics.</p> <p>Performs other duties as assigned.</p>			
Date / Signature	Supervisor	HR	

*The job holder performs the assigned duties in adherence to the laws, regulations and conditions applicable in the company.
When in a supervisory role, the job holder has a special responsibility and obligation to his/her employees.*

Internal