



Local Sourcing Specialist

Location: Selangor, Malaysia

Company presentation:

A world leader in gases, technologies and services for Industry and Health, Air Liquide is present in 72 countries with approximately 67,800 employees and serves more than 4 million customers and patients. Oxygen, nitrogen and hydrogen are essential small molecules for life, matter and energy. They embody Air Liquide's scientific territory and have been at the core of the company's activities since its creation in 1902.

Entity and activity description:

The APAC Global Services (AGS)'s ambition is to deliver sustainable performance through operational excellence, while identifying and implementing disruptive and innovative digital solutions that offer the business a competitive advantage tomorrow. This Organization is striving for excellence, adopting the best in class models to deliver value through simplification and standardization of processes, while adhering to internal controls and compliance requirements.

How Will You Be Contributing to Our Success?

Local Sourcing Specialist role drives and supports the advancement of key procurement initiatives, such as strategic sourcing, spend analysis, contracting, supplier relationship management, innovative and procurement risk management.

This role will be the main Procurement representative to the business. Besides ensuring the achievement of procurement and business objectives, this role will update the business on a scheduled basis concerning the progress towards these objectives.

Key Results/ Accountabilities expected from role:

Sourcing:

- Execute the full sourcing process to ensure delivery of business plans and category strategies, in collaboration with business stakeholders
- Partner with stakeholders to understand their needs and develop a sourcing plan and strategies to meet those needs
- Perform supplier surveys, supply market research and analytical studies to identify and select potential suppliers
- Partner with stakeholders to conduct and perform supplier qualification
- Conduct RFx (RFI, RFP, RFQ etc.) that is appropriate to the type of Goods and/or

- Services required and in accordance with procurement policies and category strategies
- Lead the negotiations, where required, with suppliers to obtain optimal value
- Manage the establishment of contracts using the appropriate contract templates
- and obtain support from the Legal department when needed
- Ensure that contracts and claims are closed out properly

Purchasing:

- Utilize the purchasing system to achieve maximum efficiency and effectiveness
- Establish and promote the use of purchasing catalogues to meet the
- procurement efficiency targets by automating purchasing transactions
- Perform manual purchasing transactions when required
- Lead the resolution of payment issues to suppliers by obtaining support from the
- regional business service centre

Supplier Relationship Management:

- Lead supplier management, including ongoing contract management and control,
- collation of performance data (through overseeing supplier performance data
- collection and analysis), and plan and execute supplier meetings, when required
- Support supplier integration, including the
- implementation of new contracts and ensuring efficient
- change management, and managing roll out of new suppliers and switch out
- Support cost and value analysis for supplier improvement

Who Are We Looking For?

The successful candidate should have:

- An undergraduate degree, preferably with a technical, numerical or supply chain
- focus, e.g. Engineering, Finance, Supply Chain Management etc.
- Professional certification from an accredited institution in the areas of
- procurement and/or supply chain management will be desirable
- Strong problem solving ability and ability to identify what resources are required
- to assist in delivering solutions
- Significant relationship management and listening skills to establish strong
- relationships with stakeholders
- Business minded and results driven
- Ability to clearly express ideas/concepts/models to a variety of stakeholders
- Can operate effectively at a system level, but is also comfortable dealing with
- detailed challenges and tasks



- Thrives on working in a team environment
- Goal oriented and views strategic procurement as a key business capability and professional direction
- Knowledge in using Oracle / EPIC Coupa will be advantage

Why work with us?

- Be part of the team - make positive impact for a sustainable future
- Work with dynamic multinational team of more than 14 nationalities
- Collaborative and empowered work culture
- Challenging assignments and career growth opportunities
- Continuous learning & development opportunities
- Hybrid work arrangement
- Vibrant and engaging workspace (PS4, massage chairs, pool table, board games, foosball, free flow of snacks and drinks)
- Monthly NICE Program activities for team bonding and well-being lifestyles

Learn more about us:

Website: <https://www.airliquide.com/>

Follow our LinkedIn page for latest updates:

 <https://www.linkedin.com/company/airliquide/>