



We foster an environment where highly productive teams can communicate, cooperate, and innovate in an atmosphere of mutual trust and respect.

Our products are built on the strength and innovation of talented people like you. At Cohu you can be part of a team that works together to advance technology and develop quality products for customers around the world. If you are looking for great opportunities, Cohu may provide just the place for you to explore your potential, accelerate your career and be valued for your contributions.

APPLY TODAY

Be part of a creative and innovative team by sending your resume to:

Human Resources Department **Cohu Malaysia Sdn. Bhd.** No. 5203-1, Jalan Pak 2/3 Kawasan Perindustrian Ayer Keroh Fasa 4 75450 Ayer Keroh, Melaka

Email: <u>Vickie.Luye@cohu.com</u> Contact: o6-2527588 <u>www.cohu.com/careers</u>

Technical Account Specialist

KEY RESPONSIBILITIES:

- Chair weekly technical meeting (internally)
- Chair bi-weekly/monthly technical meeting with Account
- Owner as Technical communicator (internal and external)
- Yearly roadmap alignment with Account
- Coach service team to trouble shoot issues on site
- Work with factory to ensure MC is fulfilling the P-Spec
- Review and approve P-Spec
- Coordinates Co-development activities
- Organizes/supervises relevant technical activities with Account

 >Trial, feasibility study, evaluation, demo, technical review meetings, roadmap
 alignment, P-Spec, co-development
- Assist Service to achieve buyoffs -> no deviations of performance vs. P-Spec
- Account Plan implementation -> relevant to Technical aspects
- Technical Roadmap alignment
- Introduction of new platform to the Account (Ismeca / Rasco / Delta)
- Survey competitors' activities at customer sites

REQUIREMENTS:

- Degree in related technical field mechanical, electronics, electrical or equivalent
- At least 5 years' experience in similar industrial environment
- Possess strong leadership, analytical, problem-solving and interpersonal skills
- Resourceful, trustworthy, independent, responsible and able to work under pressure
- Autonomy in working activities
- Willing to travel up to 30% of work hours for customers visits
- Report to Key Account Manager or Business Development Manager LED

